

## THE MARKETPLACE

Expanded Services On Demand

### Does Your Current Solution Expand to Provide the Extra Services You Require?

Workforce management has become a broad category with no one solution able to address every need of most businesses. The challenge has always been that solution providers cannot effectively expand their product focus and core competency to include additional services such as carrier connection, background screening, or travel and expenses. As a result, employers like you must spend considerable time researching and selecting individual providers of these services. These outside services require extensive training and additional logins for access and may not have the ability to integrate with your workforce management solution. Employers have been largely unable to find a complete solution to address these problems — until now.

### Marketplace Highlights

- 24/7/365 Access Through the Platform
- No Additional Logins or Passwords Needed
- Third-Party Products from Top Vendors
- Integrated with the Platform
- Wide Range of Products Enables You to Choose What You Need
- New Products are Constantly Added

## THIS ONE-STOP SHOP HAS SOLUTIONS TO MEET YOUR NEEDS, RIGHT WHEN YOU NEED THEM

Created in response to employers' desire for a complete workforce management solution, and going beyond the limitations of most current solutions, the marketplace is designed to provide businesses with the additional services they need when they need them. Accessed conveniently through our platform, the marketplace features both internally developed add-ons, as well as applications and services from accredited third-party vendors in a broad range of functional categories. Through close integration with the platform, the marketplace extends functionality across the workforce management spectrum.

### Marketplace Features



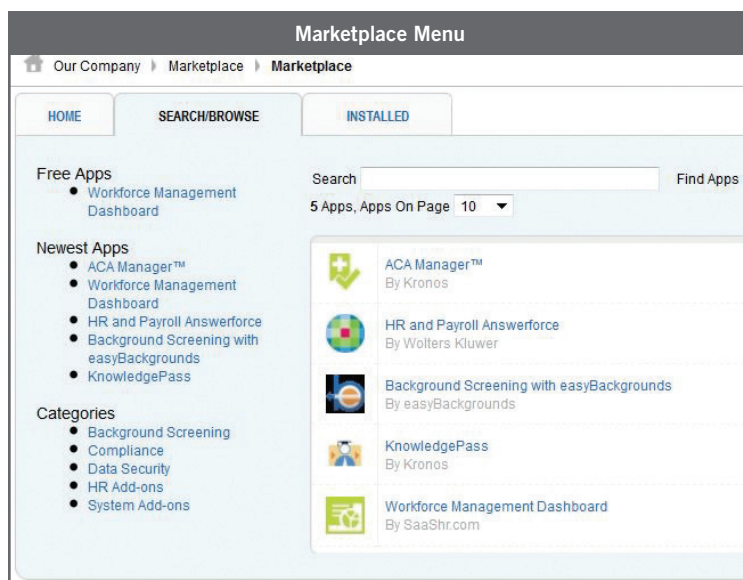
**Easily accessible** within our platform, the marketplace empowers you to select the additional services you need, right when you need them, so that you can get back to running your business. These services are able to communicate with the platform by pulling key data to perform various functions.



**One-stop shop** design provides a wide array of additional services in key functional categories. The diverse range of services expands the functionality of the platform to cover all your workforce management needs.



**Professional services** are also available in the marketplace. Leverage our industry and product expertise to uncover a wider array of services we can provide you with directly.



## Vendor Selection

When you use the marketplace, you are accessing a tightly integrated group of preferred vendors that offer a variety of services designed to expand the functionality of our platform. To become a preferred vendor within our marketplace, a company must demonstrate industry leadership in several key areas, as well as undergo thorough testing to ensure that products work seamlessly with the platform.

These preferred vendors are at the forefront of their industries in terms of:

- Products and Services
- Development Practices
- Data Security
- Quality of Service
- Overall Support
- Business Expertise

The marketplace is constantly growing, with new categories and vendors added regularly.

## REQUEST ADDITIONAL HANDOUTS TO LEARN MORE ABOUT OUR MARKETPLACE PRODUCTS AND SERVICES

### Vendor Services Highlights



PayScale is a leading provider of employee compensation data and reports. By utilizing one of the largest databases of individual compensation profiles in the world, PayScale enables you to recruit, retain, and motivate your talent with accurate pay based on market rates.



eBenefits Network automates benefit enrollment data exchange. Through prebuilt, secure, and fully managed integration between the platform and all your benefit insurance carriers and providers, eBenefits Network simplifies benefits administration while reducing associated costs.



Certify is a cloud-based travel and expense management solution for organizations of all sizes. With prescheduled, auto-generated expense report creation and mobile capabilities, Certify eliminates your need for paper receipts and spreadsheets, and provides insight into your travel and expense spending with on-demand reporting and analytics.



easyBackgrounds is one of the foremost providers of employee background-screening services. A founding member of the National Association of Professional Background Screeners, easyBackgrounds provides highly accurate, thorough background-screening solutions through a variety of packages to deliver the workplace security you need.



E-Verify® is a program developed and provided by the U.S. Department of Homeland Security to verify the right of newly hired employees to work in the United States. This service, required by law in a growing number of states, allows you to easily determine employment eligibility.



HR and Payroll Answerforce, powered by Wolters Kluwer, is a comprehensive resource center delivering up-to-date human resources, employee benefits and compensation, employment, and regulatory information from CCH Incorporated. This library enables you to access payroll and HR articles, tools, and materials needed for your business.

**Contact our team today to discuss the additional products and services your organization needs!**